






### Our Added-Value

Are you looking for experts ensuring an effective & timely payroll process ?  
Do you need a fully compliant local partner ?  
Do you want a tailor made, fully local solution, for your projects ?

### Our Solution

-  **Payroll** All your employees are fully compliant with local labour legislation, taxation regulations and pension.
-  **Work visa & immigration** We coordinate visas, work permits and all other immigration processes.
-  **Travel & accommodation** We arrange your employees travel and advise them on the best available accommodation. We help find and settle them into their new home/office.
-  **Meet & greet** We offer a 'meet and greet' service: a welcome at the airport, direct, safe transfer to accommodation, information about local culture and potential risks.
-  **Health & insurance** All your employees are covered from Day 1 by high quality health care and insurance.

**Free your mind from sending your employees worldwide**

### Your benefits

- ▶ An end-to-end service to give your employees a smooth setup in their new working environment
- ▶ All administrative and logistics tasks covered
  - Immigration
  - Payroll
  - Insurance
  - Pension
  - Travel
  - PPE
- ▶ All critical items under control:



Management of employees



Compliance



On time payroll



## CASE STUDY: FUJITSU



### Executive Summary

ALDELIA was contacted by FUJITSU, in order to payroll and manage their local team in Egypt. Due to their new strategy of indirect sales via a network of partners, the client wanted a sales and marketing team to be fully managed by a local company with International roots:

- Contract and Payroll
- Local Insurance system + pension
- Offices rent

### Recruitment Process – Key Performance Indicators:

- ▶ **Disciplines:** Finance, Sales, Marketing.
- ▶ **Transfer performed in less than 3 weeks from the client to local Aldelia**
- ▶ **All compliant registrations done**

### FACT FILE:

 **Locations:** Cairo (Egypt)

 **Start Date:** April 2020

 **Project Length:** 3 years

 **8 local contractors**

### They trust us:



### What clients say about us:

*“The services provided are of good quality and we hope to grow our relationship with them. I recommend them without reserve.”*

HR Partner – Technical Assistance Contracts, Total on USAN Deepwater Development Project

*“We have established a great business partnership, as they are professional at what they do as well as reliable on their work commitment and ethics. Thus, we highly recommend them as service providers for the services rendered.”*

Cervejas de Moçambique, an ABInBev Subsidiary, People Business Partner